



## **KW MAPS Coaching 1x1 Contract Benefits, Terms & Conditions**

**OP, TL, MCA, PC / Agent / Transformational Mastery Program - \$1,000 USD per month includes:**

- 60 calls per year (42 one-on-one plus 18 Event Group Calls)
- 1 registration for the following events: Family Reunion, Spring Masterminds, Mega Camp / Summer Masterminds, Fall Mastermind, Regional Masterminds, MAPS Models Course, \$120 discounted rate for FSO

**RD / Executive Mastery Program - \$1,500 USD per month includes:**

- 60 calls per year (42 one-on-one plus 18 Event Group Calls)
- 1 registration for the following events: Family Reunion, Spring Masterminds, Mega Camp / Summer Masterminds, Fall Mastermind, Regional Masterminds, MAPS Models Course, \$120 discounted rate for FSO

**Franchise Fee Mastery Program - \$1,000 USD per month includes:**

- Franchise Fee Coaching for OP or TL of Market Center
- 60 calls per year (42 one-on-one plus 18 Event Group Calls)
- First \$6,000 will be paid via Franchise Prepaid funds, Market Center responsible for remaining fees via ACH (unless Credit Card is put on file)
- 1 registration for the following events: Family Reunion, Spring Masterminds, Mega Camp / Summer Masterminds, Fall Mastermind, Regional Masterminds, MAPS Models Course, \$120 discounted rate for FSO

**Agent / Productivity Coach / Transformational Breakthrough Program - \$450 USD per month includes:**

- 2 - 30 minute 1 x 1 calls per month
- Events are not included in this contract and must be purchased separately to attend

**Productivity Coach Group Program - \$500 USD per month includes:**

- One 1 x 1 call per month, three group calls per month (4 PC's per Group Call)
- Events are not included in this contract and must be purchased separately to attend

**R2 Engagement Program - Coaching**

\*Market Centers with 3+ Active Mastery Contracts \$0 USD

\*Market Centers with less than 3 Active Mastery Contracts \$450 USD per sign up

- 4 - 30 minute 1 x 1 coaching calls
- One month Term Contract
- Client standard is R2 Level or Above to participate
- Events are not included in this contract and must be purchased separately to attend

**R2 Engagement Program - Command**

- One month Term Contract \$0 USD
- Events are not included in this contract and must be purchased separately to attend

**Term** Client's coaching commitment will begin the start month indicated upon signup. This Agreement will automatically renew monthly unless Client provides written notification of termination to [maps@kw.com](mailto:maps@kw.com) in advance of the monthly billing date (prior to the 1<sup>st</sup> of each month). Registration to any events occurring after this Agreement terminates will be lost.

Agent Contract Hold: Clients may decide to place their MAPS Contract on Hold for one calendar month one time within a 12 month period. The monthly hold fees, based on contract type, are as follows:

- \$50 for Breakthrough Contracts
- \$200 USD for Mastery / Executive Coaching Contracts
- \$400 for Mastery Combo Coaching Contracts

Leadership Contract Hold: Market Centers may decide to place a MAPS Leadership Contract on Hold for up to six consecutive months. During the Hold, the Market Center may reactivate the contract at any time. After six months of the Contract being on Hold, MAPS will contact Market Center Leadership to determine how to move forward with the contract. If unable to reactivate the contract to Active Status, the contract will be terminated. The monthly hold fees, based on contract type, are as follows:

- \$50 for Productivity Breakthrough / Productivity Group Contracts
- \$200 USD for Mastery / Executive Coaching Contracts
- \$400 for Mastery Combo Coaching Contracts

**Missed Calls** It is Client's responsibility to notify their coach of any calls Client will miss at least two days prior to the day of the call and to work with Client's coach to reschedule that call. If Client fails to timely notify Client's coach, the missed call will count towards Client's coaching services.

**Event Registrations** In order to secure complimentary registrations, Mastery Clients must register for Mega Camp / Summer Masterminds by the registration deadline of July 1 and Family Reunion by the registration deadline of November 1 each year. Included event registrations are non-transferable for individual agent coaching services.

**Personal Information** Keller Williams Realty, Inc. will only use personal information provided to facilitate the coaching services described in this agreement, including communication between the clients with the company and the coach. Keller Williams Realty, Inc. will not use or share the personally identifiable information provided herein in ways or for reasons unrelated to the ones herein without Client's prior written consent. Client acknowledges and agrees that calls may be recorded for training purposes only. By opting in, Client expressly opts-in to receive text messages from Keller Williams Realty, Inc., either directly or via third party.

**Payment** Payment is due on the 1st of each month. Client's payment terms will vary based on the option selected at signup. If payment is not received within 30 days of the due date, coaching calls will be suspended until payment is received.

If you select to pay via Credit Card - I authorize Keller Williams Realty, Inc. to charge my credit card for the initial monthly payment and authorize that additional payments will be charged to my credit card on a monthly basis thereafter.

If you select to pay via Market Center ACH - I authorize Keller Williams Realty, Inc. to collect the initial monthly payment by initiating an ACH automatic debit and authorize Keller Williams Realty, Inc. to initiate an ACH automatic debit on a monthly basis thereafter.

If you select to pay via Franchise Fees then Credit Card - I authorize Keller Williams Realty, Inc. to use my pre-paid coaching fees (part of the initial franchise fee) to pay the monthly cost for the first \$6,000 and authorize that additional payments will be charged to my credit card on a monthly basis thereafter.

If you select to pay via Franchise Fees then ACH - I authorize Keller Williams Realty, Inc. to

use my pre-paid coaching fees (part of the initial franchise fee) to pay the monthly cost for the first \$6,000 and authorize Keller Williams Realty, Inc. to initiate an ACH automatic debit on a monthly basis thereafter.