



KW MAPS Coaching 1x1 Contract Benefits, Terms & Conditions

- **RD / Executive Agent Mastery Program - \$1,500 USD per month includes:**
 - 1 registration for Spring Masterminds, Family Reunion and Mega Camp / Summer Masterminds, 1 FSO Registration (excludes cost of materials and supplies)
 - 40+ intense 30 minute 1 x 1 coaching calls plus group calls during events.

- **OP, TL, MCA, PC / Agent / Transformational Mastery Program - \$1,000 USD per month includes:**
 - 1 registration for Spring Masterminds, Family Reunion and Mega Camp / Summer Masterminds, 1 FSO Registration (excludes cost of materials and supplies)
 - 40+ intense 30 minute 1 x 1 coaching calls plus group calls during events.

- **Agent COMBO Executive Mastery Program - \$1,700 USD per month includes:**
 - 2 registrations for Spring Masterminds, Family Reunion and Mega Camp / Summer Masterminds, 1 FSO Registration (excludes cost of materials and supplies)
 - 40+ intense 30 minute 1 x 1 coaching calls plus group calls during events.

- **Agent COMBO Mastery Program - \$1,200 USD per month includes:**
 - 2 registrations for Spring Masterminds, Family Reunion and Mega Camp / Summer Masterminds, 1 FSO Registration (excludes cost of materials and supplies)
 - 40+ intense 30 minute 1 x 1 coaching calls plus group calls during events.

- **Franchise Fee OP, TL Mastery Program - \$1,000 USD per month includes:**
 - First \$6,000 will be paid via Franchise Pre-Paid funds, Market Center responsible for remaining fees via ACH (unless Credit Card is put on file)
 - 1 registration for Spring Masterminds, Family Reunion and Mega Camp / Summer Masterminds, 1 FSO Registration (excludes cost of materials and supplies)
 - 40+ intense 30 minute 1 x 1 coaching calls plus group calls during events.

- **Agent / Productivity Coach / Transformational Breakthrough Program - \$450 USD per month includes:**
 - 2 - 30 minute 1 x 1 calls per month
 - Events are not included in this contract and must be purchased separately to attend

- **Productivity Coach Group Program - \$500 USD per month includes:**
 - One 1 x 1 call per month.
 - Three group calls per month (4 PC's per Group Call)
 - Events are not included in this contract and must be purchased separately to attend

- **OP, TL, MCA, PC / Agent / Transformational No Events Mastery Program - \$800 USD per month includes:**
 - 40+ intense 30 minute 1 x 1 coaching calls plus group calls during events.
 - Events are not included in this contract and must be purchased separately to attend

□ **Team Coaching - \$3000 USD per month includes:**

- 40+ intense 30 minute 1 x 1 coaching calls with Rainmaker
 - 40+ intense 30 minute 1 x 1 coaching calls with Assigned Team Members
 - Group calls during events
 - 2 - 30 minute 1 x 1 calls per month with Executive Assistant
 - 1 - 60 minute strategy session with team quarterly
 - 2 registrations for Spring Masterminds, Family Reunion and Mega Camp / Summer Masterminds, 1 FSO Registration (excludes cost of materials and supplies). Registrations to be assigned by Rainmaker.
 - 1 registration for the Perfect Real Estate Assistant Group Coaching Course per year
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Term

Client's coaching commitment will begin the start month indicated upon signup and will resume for a minimum of four months, billed monthly. After the fourth month, client can choose to cancel at any time prior to their next billing date. This Agreement will automatically renew monthly unless Client provides written notification of termination to maps@kw.com in advance of the monthly billing date (prior to the 1st of each month). Registration to any events occurring after this Agreement terminates will be lost. If mutually agreed upon by the parties, a hold fee will apply for a one-time thirty (30) day hold period if Client suspends coaching during the Term of this Agreement. The monthly hold fees, based on contract type, are as follows:

- \$200 USD for Mastery Coaching Contracts
- \$400 for Team or Mastery Combo Coaching Contracts
- \$50 for Breakthrough or Productivity Coaching Contracts

Missed Calls

It is Client's responsibility to notify their coach of any calls Client will miss at least two days prior to the day of the call and to work with Client's coach to reschedule that call. If Client fails to timely notify Client's coach, the missed call will count towards Client's coaching services.

Event Registrations

In order to secure complimentary registrations, Mastery Clients must register for Mega Camp / Summer Masterminds by the registration deadline of July 1 and Family Reunion by the registration deadline of November 1 each year. Included event registrations are non-transferable for individual agent coaching services.

Personal Information

Keller Williams Realty, Inc. will not use or share the personally identifiable information provided herein in ways or for reasons unrelated to the ones herein without Client's prior written consent. Client acknowledges and agrees that calls may be recorded for training purposes only. By opting in, Client expressly opts-in to receive text messages from Keller Williams Realty, Inc., either directly or via third party.

Payment

Payment is due on the 1st of each month. Client's payment terms will vary based on the option selected at signup. If payment is not received within 30 days of due date, coaching calls will be suspended until payment is received.

If Client selects to pay via Credit Card - I authorize Keller Williams Realty, Inc. to charge my credit card for the initial monthly payment and authorize that additional payments will be charged to my credit card on a monthly basis thereafter.

If Client selects to pay via Market Center ACH - I authorize Keller Williams Realty, Inc. to collect the initial monthly payment by initiating an ACH automatic debit and authorize Keller Williams Realty, Inc. to initiate an ACH automatic debit on a monthly basis thereafter.

If Client selects to pay via Franchise Fees then Credit Card - I authorize Keller Williams Realty, Inc. to use my pre-paid coaching fees (part of the initial franchise fee) to pay the monthly cost for the first \$6,000 and authorize that additional payments will be charged to my credit card on a monthly basis thereafter.

If Client selects to pay via Franchise Fees then ACH - I authorize Keller Williams Realty, Inc. to use my pre-paid coaching fees (part of the initial franchise fee) to pay the monthly cost for the first \$6,000 and authorize Keller Williams Realty, Inc. to initiate an ACH automatic debit on a monthly basis thereafter.